



Quarterly Report on Sales Tax & Business Activity

TOP 25 BUSINESSES IN ALPHABETICAL ORDER:

- AGRA TECH
- ALL STAR FORD
- ALL STAR HYUNDAI
- ANTIOCH BUILDING MATERIALS
- ARCO AM/PM MINI MARTS
- BURLINGTON COAT FACTORY
- CALPINE OPERATING SVCS CO
- CONTRA COSTA AUTO AUCTION
- CORPORATE FLEET SALES
- ELITE ROOFING SUPPLY
- FERGUSON ENTERPRISES
- GRANITE EXPO OUTLET
- HOME DEPOT
- KORTICK MANUFACTURING CO.
- MERIT USA
- MOBIL SERVICE STATIONS
- PRAXAIR
- ROSS STORES
- SHELL SERVICE STATIONS
- TARGET STORES
- UNITED RENTALS
- WAL MART STORES
- WINCO FOODS
- WINTER CHEVROLET
- WINTER HONDA

1st Quarter 2020 in Review

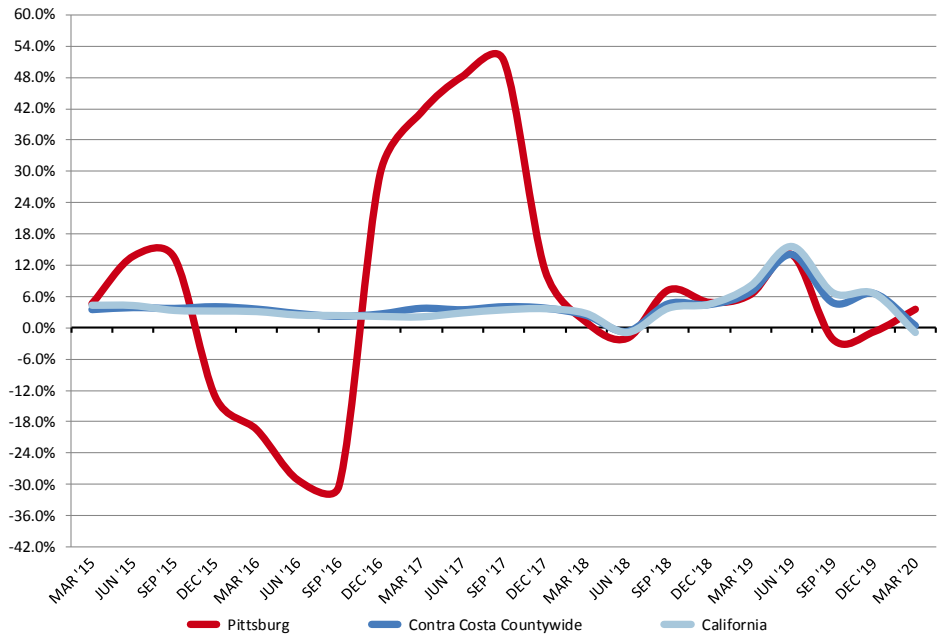
Business Activity	Quarter over Quarter			Year over Year		
	Pittsburg	S.F. Bay Area	California	Pittsburg	S.F. Bay Area	California
TOTAL	-5.9%	-9.1%	-8.5%	-0.6%	-5.1%	-4.3%
GENERAL RETAIL	-12.6%	-15.8%	-11.8%	-3.5%	-6.4%	-5.1%
FOOD PRODUCTS	-2.1%	-16.6%	-12.2%	-0.6%	-5.5%	-4.3%
TRANSPORTATION	-18.2%	-14.6%	-11.3%	-6.5%	-9.8%	-6.2%
CONSTRUCTION	5.0%	-0.8%	3.5%	5.8%	-2.0%	-3.1%
BUSINESS TO BUSINESS	22.2%	-5.1%	-5.1%	11.2%	-5.9%	-2.7%
Auto Sales - New	-13.1%	-13.6%	-12.0%	-11.4%	-14.0%	-8.7%
Restaurants	-6.9%	-23.1%	-18.5%	-0.3%	-6.8%	-5.5%
Service Stations	-31.6%	-19.8%	-12.7%	-6.7%	-7.8%	-5.5%
Bldg.Matls-Whsle	4.2%	-2.6%	3.4%	8.2%	-1.2%	-4.4%
Bldg.Matls-Retail	5.6%	2.2%	3.6%	3.4%	-3.2%	-1.2%
Department Stores	1.8%	-4.5%	-4.4%	0.4%	-4.0%	-2.3%
Food Markets	7.2%	5.1%	6.7%	-2.1%	-1.2%	-1.2%
Miscellaneous Retail	-20.9%	-21.0%	-14.7%	-3.0%	-9.4%	-8.2%
Chemical Products	-5.3%	-13.0%	-5.8%	-3.7%	-3.0%	-3.0%
Auto Parts/Repair	-7.9%	-10.0%	-6.0%	5.5%	0.1%	-1.3%
Auto Sales - Used	-4.1%	-18.7%	-14.5%	4.1%	-2.9%	-3.0%
Apparel Stores	-31.7%	-29.4%	-26.8%	-6.8%	-7.8%	-7.9%
Leasing	47.8%	-0.5%	-6.2%	33.2%	-8.4%	-1.9%
Heavy Industry	3.9%	-10.6%	-7.4%	7.1%	-7.6%	-4.1%

Change in Gross 1% Cash Sales Tax

2020Q1 over 2019Q1

Heavy Industry	264,059
Service Stations	84,312
Energy Sales	24,089
Leasing	23,829
Business Services	19,907
Bldg.Matls-Whsle	(9,268)
Miscellaneous Retail	(18,211)
Auto Parts/Repair	(21,130)
Apparel Stores	(29,613)
Auto Sales - New	(36,417)
Auto Sales - Used	(45,116)
Restaurants	(71,321)
All Other	(9,292)
Total Change	175,826

Annualized Change in Sales Tax Cash Receipts





News

- **Economic Activity:** The chances of a recession have now increased dramatically. First quarter allocations to local jurisdictions are down approximately 13% compared to 2019Q1.
- **Sales and Use Tax Liabilities Deferred:** The CDTFA will allow small businesses to defer up to \$50,000 of their sales and use tax liabilities until next fiscal year. The owed amount will be payable in twelve equal installments over the following year and would not be subject to interest or penalties if those payments were made. The deferral is available to any business with less than \$5 million in taxable annual sales.
- **CA Labor Market:** has greatly declined. The Unemployment Rate has exceeded all prior records, as an estimated 12 to 15 percent of Californians have lost their jobs since March. (BLS)

SALES TAX CAPTURE AND LEAKAGE ANALYSIS REPORT BENCHMARK YEAR

