

News

- According YCharts data, U.S. retail sales increased 1.6% from \$1.184T in 2016Q1 to \$1.202T in 2016Q2. Previously 2016Q1 had decreased 0.3% from \$1.187T in 2015Q4. (YCharts)
- Retail sales should grow by 4% on the upcoming holiday season, up from 2.5% the previous year, with 2017 expecting a similar increase. Online sales have grown 14.1% this year compared to last year. (Kiplinger)
- Gas prices in California fluctuated weekly throughout 2016Q2; however, monthly price figures show a steady upsurge lasting from March through June. Since then, a continual decrease in pricing has occurred. (U.S. EIA)
- During June both the U.S. and California's unemployment rate increased by 0.2% to 4.9% and 5.4% respectively, California's was the first increase since September 2010. Labor force grew for both as well, increasing by 1% in California while its employment increased by just 0.04%. (CA DoF, CA EDD)

Top 25 Sales Tax Generators

New to Top 25 \*

AGRA TECH *	DOW CHEMICAL COMPANY *	SAFEWAY STORES
ALL STAR FORD	FERGUSON PLUMBING	SHELL SERVICE STATIONS
ANTIOCH BUILDING MATERIALS	FOODS CO.	TARGET STORES
APPROVED AUTO CENTER	HOME DEPOT	TOYS R US
ARCO AM/PM MINI MARTS	JACK IN THE BOX RESTAURANTS	USS POSCO INDUSTRIES
BURLINGTON COAT FACTORY	MERIT USA	WAL MART STORES
CALPINE OPERATING SERVICES	MOBIL SERVICE STATIONS	WINCO FOODS
CCCO PUBLIC AUTO AUCTION	PRAXAIR	WINTER CHEVROLET
DD'S DISCOUNTS		

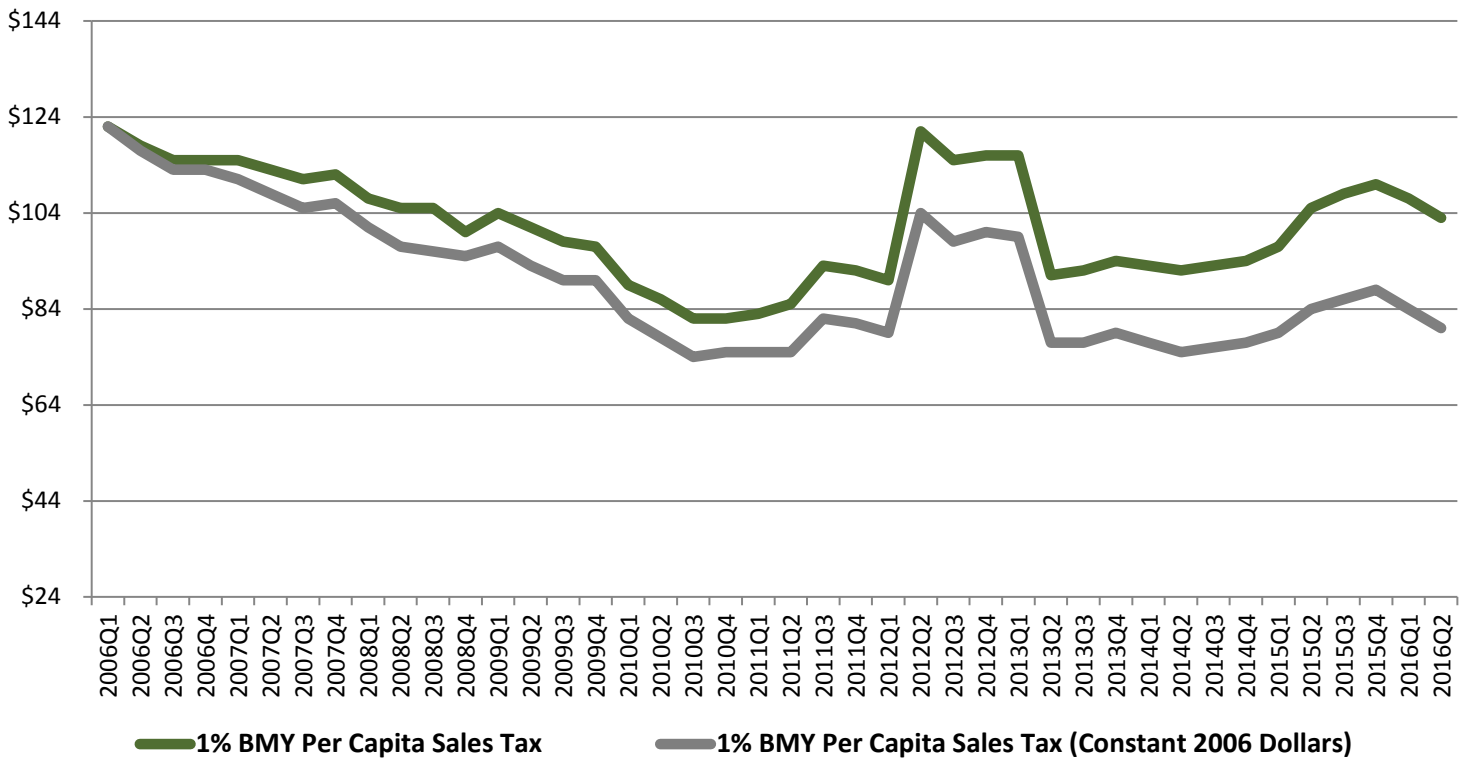
Business Activity

Apr'15 - Jun'15 to Apr'16 - Jun'16

Jul'14 - Jun'15 to Jul'15 - Jun'16

	Pittsburg	S.F. Bay Area	Statewide	Pittsburg	S.F. Bay Area	Statewide
<b>Total</b>	<b>-15.8%</b>	<b>1.1%</b>	<b>0.8%</b>	<b>-2.6%</b>	<b>2.3%</b>	<b>2.5%</b>
<b>General Retail</b>	<b>3.0%</b>	0.3%	1.0%	<b>3.6%</b>	1.1%	2.6%
<b>Food Products</b>	<b>6.4%</b>	3.9%	3.9%	<b>7.1%</b>	5.2%	5.0%
<b>Transportation</b>	<b>5.2%</b>	<b>-2.4%</b>	<b>-3.7%</b>	<b>7.7%</b>	<b>-1.3%</b>	<b>-0.2%</b>
<b>Construction</b>	<b>-3.5%</b>	2.1%	4.4%	<b>9.5%</b>	4.4%	7.7%
<b>Business To Business</b>	<b>-63.4%</b>	1.8%	0.9%	<b>-40.8%</b>	4.0%	<b>-0.1%</b>
Auto Sales - New	19.6%	3.1%	2.6%	20.3%	4.9%	5.7%
Restaurants	6.5%	4.3%	5.1%	8.5%	6.0%	6.1%
Department Stores	1.2%	<b>-2.8%</b>	<b>-1.0%</b>	2.2%	<b>-1.8%</b>	0.5%
Bldg.Matls-Whsle	<b>-13.2%</b>	1.2%	6.1%	6.1%	4.7%	10.0%
Service Stations	<b>-16.9%</b>	<b>-13.7%</b>	<b>-16.4%</b>	<b>-12.8%</b>	<b>-13.6%</b>	<b>-12.1%</b>
Bldg.Matls-Retail	10.5%	3.2%	2.4%	14.0%	4.0%	5.0%
Food Markets	1.2%	1.8%	<b>-0.1%</b>	0.7%	2.2%	1.3%
Heavy Industry	33.0%	2.5%	0.5%	<b>-34.6%</b>	2.4%	2.6%
Miscellaneous Retail	<b>-5.4%</b>	<b>-0.5%</b>	0.9%	<b>-7.4%</b>	2.4%	3.8%
Apparel Stores	21.4%	2.8%	2.8%	26.1%	2.3%	2.6%
Auto Parts/Repair	6.3%	1.2%	0.9%	7.5%	3.2%	4.0%
Leasing	<b>-91.0%</b>	5.7%	6.5%	<b>-66.4%</b>	16.6%	8.7%
Chemical Products	<b>-35.0%</b>	5.3%	<b>-3.8%</b>	<b>-26.1%</b>	2.9%	<b>-4.5%</b>
Miscellaneous Other	19.1%	36.5%	20.3%	14.0%	6.0%	20.3%

## City of Pittsburg: Impact of Inflation on Annual Per Capita Sales Tax



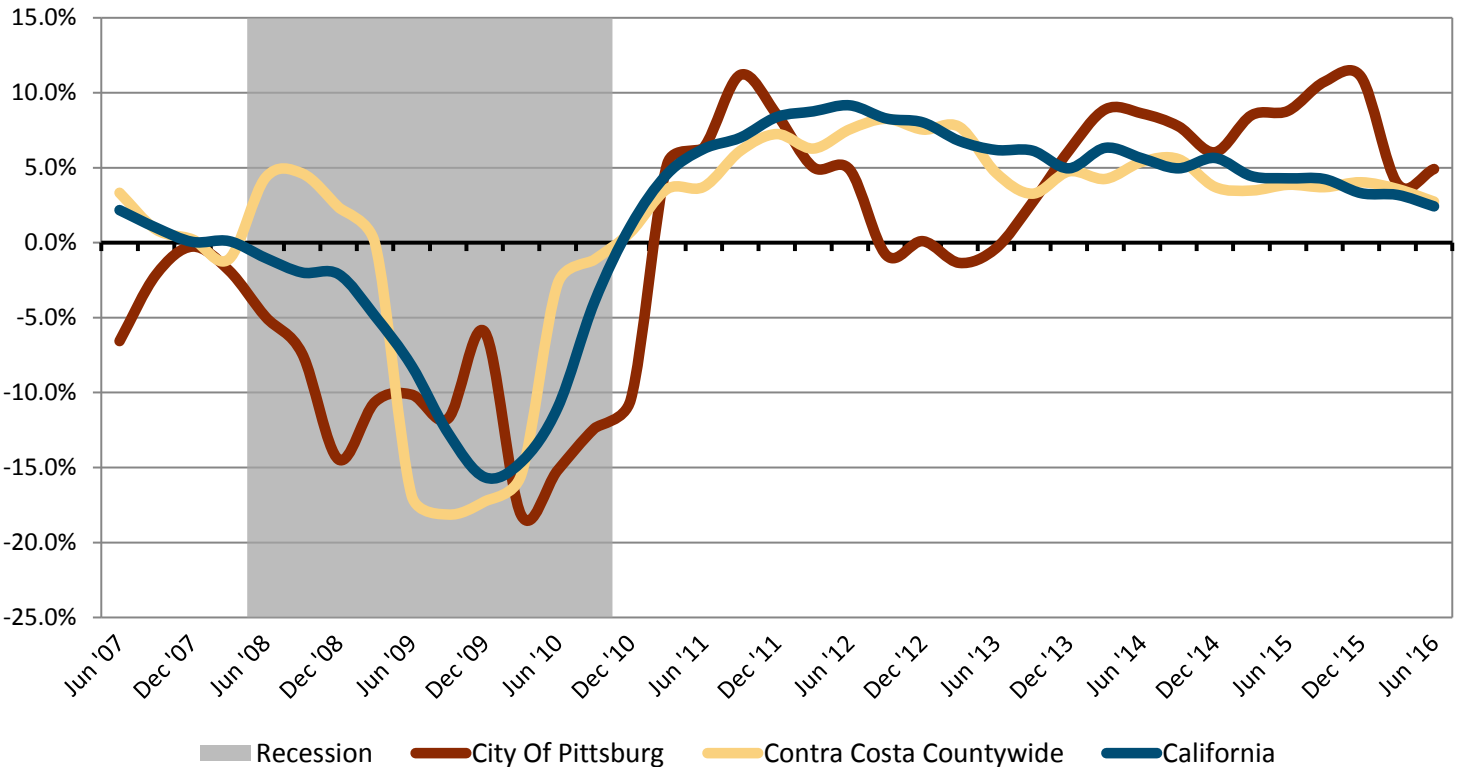
**2016Q2 1% BMY Per Capita Sales Tax**

**2016Q2 1% BMY Per Capita Sales Tax (2006 Dollars)**

<b>\$103</b>
<b>\$80</b>

**-22.3% Percent Difference**

## City of Pittsburg: Annualized Change in Sales Tax Cash Receipts



Large One-Time Payments and Deductions have been redacted.